



COMPANY PROFILE



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ML BIOTECH SHORTLY

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METRO**L**OGIKA

BIO**M**ETRIKA

MICRO-One

ML BIOTECH DATA SHEET

OVERVIEW



L BIOTECH IS A CONSULTANTS TEAM

SPECIALIZED IN STRATEGIC MARKETING,

RESEARCH AND TECHNOLOGICAL

DEVELOPMENT, SALES OF PRODUCTS AND TECHNOLOGIES TO MAINTAIN ENVIRONMENT MICROBIOLOGICAL QUALITY.

ML BIOTECH SHORTLY



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GLOBAL MARKET PRESENCE

L BIOTECH leaded by founders Matteo Longo and Alfredo Morero is since a long time in the environmental bio-decontamination market, thanks to the constant product and process innovation and to the continuous advanced solutions search in technology.

ML BIOTECH is located in Spain as well with a production and commercial site in Barcelona and a commercial site in Madrid, but also with many area dealers whose ensure high levels of commercial and technical assistance.

nternational commercial partnerships combined with scientific support by the University, about research and development, let ML BIOTECH to mix quality, attention for details, safety and technological reliability.

PRODUCTS



L BIOTECH industrial partners always share the same quest for quality, technological excellence, innovation and attention to details.

hanks to continuous product innovation and to the ability to meet all the client needs, ML BIOTECH holds the intellectual property of some patent and to share the property of many scientific publications.

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BRANDS



L BIOTECH has in its patents portfolio the brand METRO OGIKATM referring to the maintenance of the environmental quality, the brand BIOMETRIKATM referring to the immediate microbiological analysis and the brand

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PARTNER COMPANIES

REM SRL

A company operating in the electrical and electricity sector, member of Torino Piedmont Aerospace production chain, and of the Altair Spa Consortium.

COLLADO S.A.

A spanish pharmaceutical company producing chemical products to clean and disinfect environments and surfaces.

IXO'PARTECIPAZIONI E SERVIZI SRL

partner in the promotion and marketing of ML Biotech's services and technology.

LIFE CLINIC BIOMEDICA GROUP

company specializing in research and technological innovation, part of the Technological Center of Health sponsored by the Region of Calabria.

TEXIND SRL

A company specializing in the development of products and services for the automotive sector, IT sector, bank hardware, badges, ticketing, vending-machine, electrometrical sector.

VIMATIC SRL

A company focused in the design and production of detection devices, the handling, control, dosing and mixing of products for chemical, pharmaceutical, alimentary, galvanic and waters treatments industry.

ESOFORM SPA

An italian pharmaceutical company founded in 1921, leader for production and marketing of products for infections control and for personal care.

n 2005 was created the first distribution company for air disinfection of surfaces, when Matteo Longo and Alfredo Morero signed an international distribution exclusive agreement with a leading Company.



HISTORY

HISTORICAL NOTES

2006-2007

In this period started the products positioning in the Italian market, thanks to the subscription of commercial agreements with companies of primary importance and thanks to the publication of some scientific studies in health care area.

2008-2010

The constant search of marketing synergies lead, in 2008, to the birth of a new business unit involved in user services with the start of cooperations with research and advanced Technology world.

2010

AR&D process was started, working on automatic technologies for environmental microbiologic check, with primary Universities internationally recognized.

2011

Was created the Environmental Maintenance Quality System METRO OGIKATM and the MLBIOTECH company, where know how and its own concept meanings met each other.

RESEARCH AND INNOVATION



L BIOTECH focused its strategy on the never-ending innovation and research, over the constant improvement of their products.

The supporting elements of the above exposed strategic choice are the Product Development Direction, done to some University research centers, and on the other side Production Direction done by Engineers Team at Industrial partners, to mix quality, design care, safety and high performances.

THE TECHNOLOGICAL EXCELLENCE



PRODUCT DEVELOPMENT MANAGEMENT

L BIOTECH pride and joy it's the involvement of Research structures highly qualified like Institute Sacco of Milano, Polytechnic of Torino, Zooprofilattico Institute of Venezie Lombardia and Umbria.

Product development process involves crosswise all the company functions, starting from the beginning.

A Team of highly qualified and specialized people develop inside know how and work with a close cooperation with many technological partners, developing new customized and exclusives systems.

THE TECHNOLOGICAL EXCELLENCE



THE TECHNOLOGICAL EXCELLENCE

PRODUCTION MANAGEMENT

the design details of each device, looking for highly useful solutions, and meanwhile highly innovative, in 2011 has been created a Team of companies leading the Production Direction composed by a engineers staff able to mix quality, design care, details care, and reliability of final products.

or both Directions the capability to work in team, coordinating the activities of all the business units with those of outside partners it's one of the main important factor of success which allow the company to produce unique technologies and products, offering the best technological solutions requested by the market.

PRODUCTION MANAGEMENT

he technologies created by ML BIOTECH, with industrial partners support, are characterized since always by high quality, reliability and great performances, and also for the flexibility in application and for the easy way of use which let it be easily recognized in its sphere of competence.

That result is possible thanks to the production organization linked to ML BIOTECH which respect al European rules, merging production efficiency and a unique details quality, ensured by a craftsmanship of some of the production steps.

Rovigo, Torino and Barcelona (Spain), and all with high quality equipment and modern manufacturing procedures.

THE MANUFACTURING EXCELLENCE



L BIOTECH during past years has built a technological value easily recognized by the market, with a brand including its products portfolio.

ML BIOTECH portfolio in fact includes a variety of products marked for their exclusivity and technology, whose, during past years, have worked for education in Prevention and personal hygiene.

L BIOTECH products, characterized by quality, safety and great reliability, because of their price and kind of application, are made for many kind of clients, all with a big request in terms of functional features, precision of quality results and application functionality.





I BRAND



ML BIOTECH DATA SHEET

ACTIVITY

Design and marketing of products and systems to maintain environmental microbiological quality.

Year of foundation: 2011

COMPANY

Presidence:

BEATRICE VALLINI Sales Management:

General Management: MARCO CATTERO

MATTEO LONGO
ALFREDO MORERO

Partners:

IXO' PARTECIPAZIONI E SERVIZI S.R.L.

SEDE IXO' COMPANY

Viale Crotone 166 / H - 88070 Catanzaro (CZ) ITALIA

& C/O BIOINDUSTRY PARK SILVANO FUMERO S.P.A.

Tel.: +39 0125 - 538001

Fax.: +39 0125 - 538001

HEADQUARTER

C/O BIOINDUSTRY PARK SILVANO FUMERO S.P.A.

Via Ribes 5 - 10010 Colleretto Giacosa (TO) ITALIA

WEB SITE

WWW . MLBIOTECH . COM

MLBIOTECH @ MLBIOTECH . COM